

*Daily Nexus*  
*presents*

# *Career Supplement*

*Counseling & Career Services*  
*Fall Quarter, 1995*

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*The Past*

*Cannot Be Changed,*

*But The Future*

*Is Whatever*

*You Want It To Be!*

# Lining Up Work After Graduation

By Micael Kemp  
Coordinator, Employment Services  
Counseling and Career Services

While it might seem that Spring Quarter is the most logical time to start looking for work after you graduate in June, by then it's almost too late. *Now* is the time to start your job search, and the Campus Interview Program can help you.

• **What is the Campus Interview Program?**

It used to be called the Placement Center, and is the service in Counseling and Career Services that brings recruiters on campus to interview graduating students for full time jobs. We have companies recruiting with us which are looking for all types of majors and offering all kinds of jobs.

• **What companies come?**

Between 200 and 300 employers come to campus each year looking to hire bright, eager students after graduation. The companies that come tend to cluster in the technical, retail, insurance or finance fields, and are large enough to take in 15, 20 or more new hires right after graduation in June. (By contrast, we don't have newspapers, for instance, coming to recruit for journalists or museums coming to hire docents. These kinds of companies tend to only hire one or two people at a time, so college recruiting would not be cost effective for them.) Our companies are looking for new hires in all aspects of their operations, including consulting, sales, engineering, management, etc., so come in and check out the job descriptions to see if there is something of interest to you.

• **Shouldn't I wait until closer to graduation to interview?**

NO! Just the opposite is true. The greatest number of companies come to campus Fall Quarter, with fewer coming Winter and Spring quarters. If you are graduating in June, *now* is the best time to participate in Campus Interviews.

• **What do I do next?**

There are two ways to get an on-campus interview. One is through a bidding process, where you bid points to secure an interview with a particular employer. The other is through a first-come, first-served sign-up process. (Once bid winners have been assigned their interviews, any left over openings in an employer's schedule are filled through "open sign-ups.") Don't wait to get started — you need to be in the loop at least 2 weeks prior to the week your selected employers are scheduled to be here and they've started coming already.

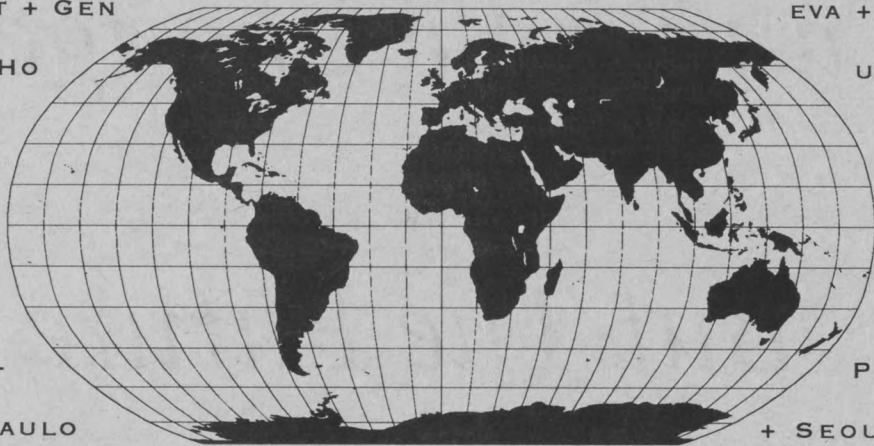
• **Sound interesting?**

For more information come by the Campus Interview Desk at Counseling and Career Services or call Tish or Mike at 893-4415. The service is open to

currently enrolled students graduating no later than August of 1996 and is free.

RECRUITING SCHEDULE FOR FALL 1995 Campus Interview Program / Counseling & Career Services University of California Santa Barbara, CA 93106-7140 (805) 893-4415		
ADP November 2	Fujitsu Micro Electronics November 7	Omnikron Systems October 25
AT&T November 6 & 10	GDE Systems, Inc. November 10	O'Rourke, Clark & Sacher October 23
Advanced Micro Devices October 17, 18	GTE/Government Office November 2	Pacific Island Club November 16, 17
American Drug Stores November 2	General Electric Company November 2	Parametric Technology November 8
American Management Systems October 25	Harris Corporation October 20	Price Waterhouse LLP October 24
Amplicon Financial October 26	Hertz Equipment Rental October 25	Price Waterhouse/Mgmt. Consulting October 30, 31
Andersen Consulting November 6	Heublein, Inc. October 25	Rite-Hite November 1
Applied Materials November 7	Hewlett Packard November 8-10	Royal Alliance November 15
Applied Signal Technology November 8	Hughes Electronics October 26	S.B. County Auditor October 26, 30
Arthur Andersen LLP October 18	Intel Corporation October 19, 20	Seiler & Company October 27
BDO Seidman October 23	International Rectifier November 6	Staples, Inc. November 2
Bartlett, Pringle & Wolf October 23	John Hancock Financial Services October 26	State Farm Insurance October 30
Canan Diagu Wine Company October 27	KMart Corporation November 14	Symantec November 8
Canon Astro Office Products, Inc. November 6	KPMG Peat Marwick LLP October 16	TRW October 25; November 6
Chevron Corporation November 9	LSI Logic October 27	Target Stores November 1, 2
Cohn Handler & Co. October 23	Loral October 27; November 3	Tektronix October 31
Comerica Bank October 27	Macy's/Bullocks November 3	Teradyne October 30
Computer Science Corporation November 14	Mammoth Technologies October 25	Texas Instruments October 19, 20
Coopers & Lybrand LLP October 16	Market Place Media October 20	Toyon Research October 23
Coro Foundation October 23	Maxim Integrated Products November 10	Trimble Navigation October 31
Culver Personnel/Staffing Resources October 30; November 1; November 15	Mobil Corporation October 19	U.S. Navy November 8
Cypress Semiconductor October 25	Motorola, Inc. October 23	U.S. Peace Corps November 1, 2, 3
Davidson & Assoc. October 27	Mutual of Omaha November 7	U.S. Robotics November 13
Deloitte & Touche LLP October 17	NCCOSC October 24	Unocal Corporation October 26
E. & J. Gallo Winery November 3	New York Life Insurance November 10	Uniq Business Systems November 9, 10
Enterprise Rent-a-car November 7	Nine West November 14	Vitesse Semiconductor November 7
Ernst & Young LLP October 19, 20	Northwestern Mutual Life October 25; October 27; November 9	Wallace Computer Services October 24
First Interstate Bank October 17	Octel November 1	Westgate/IBEX Corporation November 14
Fortis Investors November 9	Olde Discount Stock Brokers October 26	Wiltron Company November 10

+ AMSTERDAM + ATLANTA + BARCELONA + BERLIN + BOGOTÁ + BOMBAY + BOSTON + BRUSSELS + BUENOS AIRES + CARACAS + CHICAGO + CLEVELAND + COLOGNE + COPENHAGEN + DALLAS + DUBLIN + DÜSSELDORF + EUROCENTER + FRANKFURT + GEN + EVA + GOTHENBURG + HAMBURG + HELSINKI + HONG KONG + HO + USTON + ISTANBUL + JAKARTA + JOHANNESBURG + LISBON + LONDON + LOS ANGELES + MADRID + MELBOURNE + MÉXICO CITY + MILAN + MINNEAPOLIS + MONTERREY + MONTRÉAL + MOSCOW + MUNICH + NEW DELHI + NEW JERSEY + NEW YORK + OSAKA + OSLO + PARIS + PITTSBURGH + PRAGUE + ROME + SAN FRANCISCO + SÃO PAULO + SEOUL + SHANGHAI + SILICON VALLEY + ST. PETERSBURG + STAMFORD + STOCKHOLM + STUTTGART + SYDNEY + TAIPEI + TOKYO + TORONTO + VIENNA + WARSAW + WASHINGTON D.C. + ZURICH + AMSTERDAM + ATLANTA + BARCELONA + BERLIN +



## McKinsey & Company,

a leading international management consulting firm, would be very interested in receiving resumes from graduating seniors for our 2-year

### BUSINESS ANALYST PROGRAM

Candidates must submit their resumes along with an official transcript and SAT/GMAT/LSAT/GRE scores

by January 24, 1996 to:

McKinsey & Company  
400 South Hope Street, Los Angeles, CA 90071-2890  
Attn: Susanne Mahoney

McKinsey & Company

# Career Checklist for Undergraduates

By Lily Maestas  
Career Advisor

While most undergraduates at UCSB would readily agree they spend a great deal of time thinking about their future and what kind of careers they might pursue, most of you would also admit to not actually starting on your career search until your junior or senior year. There are activities that you can incorporate into your undergraduate experience that will provide valuable information with which to make good decisions regarding your future choices. Here is a checklist of things you can do beginning your freshman year to increase your chances of making the right choices when it comes to work.

## FRESHMAN (Exploring)

### Explore Career Areas

- Trial and error jobs
- Talk with parents, friends, professors
- Make appointment with career Advisor
- Career Testing
- Volunteer in the community

### Identify the following

- Past accomplishments
- Skills and abilities
- Career related hobbies
- Personality style
- Career Values

### Attend Choosing a Major workshops

### Attend Job Fairs

## SOPHOMORE (Defining)

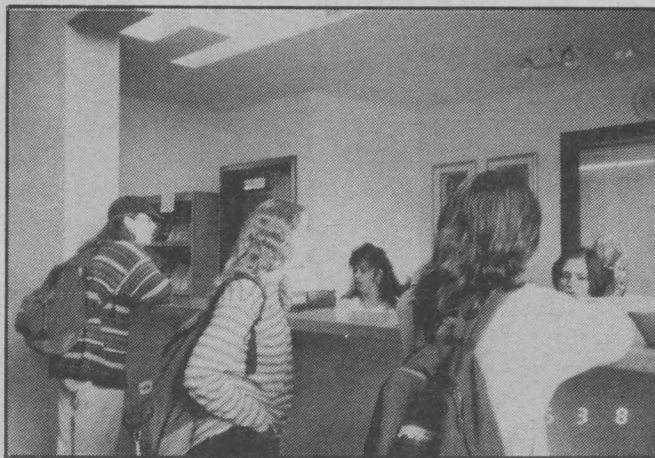
### Collect More Career Information by

- Reading about careers in Career Resource room
- Talk with Professionals in several careers
- Make short term goals
- Look for summer internship
- Volunteer to "shadow" a professional in the community
- Talk with career Advisors
- Enroll in Education 164
- Attend specific career workshops
- Investigate Minor options through the College of Letters & Science Advising

## JUNIOR (Researching)

### Increase Experience

- Find internships
- Make tentative decisions about career options
- Work as a Peer Advisor either through academic departments or C&CS
- Attend RESume and Interview workshops
- Attend Graduate School day
- Do Informational Interviews
- Develop general awareness of career options in many areas
- Become familiar with work setting and job descriptions
- Do a mock interview through C&CS
- Talk to an advisor



Students sign up for appointments at Counseling and Career Services.




## SENIOR (Implementing)

- Attend workshops on Job Search Strategies
- On campus interviews
- Mock interviews
- Senior Seminar
- Applying to Graduate School
- Prepare graduate school applications
- Prepare applications for grants and fellowships for graduate school
- Establish life goals
- Develop contact list
- Interview for jobs
- Attend Graduate School day
- Develop budget for job/graduate school
- Check job listings and Internet for employment information
- Participate in on campus interviews
- Talk with Career Advisor

The list of things you can do during the entire four years may be a little imposing at first but the value that will be derived from this information will help ensure a successful transition from undergraduate to graduate school or work. Counseling & Career services is your main headquarters for help at UCSB in regard to career concerns. The services are provided to you through your student fees and are brought to you by a team of incredibly talented professionals that welcome the challenge of helping you answer the question that is known to strike terror in the hearts of many an undergraduate, "What am I going to do after graduation?". Come in early during your undergraduate career and come in often. We are located in Bldg. 599, more commonly known as the PinkCen next to the Housing office.

## Go For The Goal! Open A Golden 1 Student Pack Today

The Golden 1 Credit Union's Student Pack helps you establish credit on your own, provides overdraft protection, and gives you the flexibility of using an ATM card. When you open a Golden 1 Student Pack, you'll receive the following:

-  **A low-cost VISA® Card,\*** with no co-signer, plus a 1% cash rebate!\*\*
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-  **An ATM card** for accessing your accounts or getting cash 24 hours a day at ATMs throughout the state.

Go for the goal—Open a Golden 1 Student Pack account TODAY!



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\* Subject to credit approval.

\*\* On all qualified purchases, excluding purchase credits and cash advances. Accounts in default under terms of the credit agreement or closed accounts forfeit all accumulated rebates.

# Transferable Skills for a Successful Career

By Debra Behrens  
Career Advisor

In today's competitive employment market, it's essential to develop transferable skills — those abilities which are valued by employers and can help you catapult from one organization to another. Within the past decade, workers in a production economy, oriented towards factories and manufacturing, found that their skills were obsolete and did not transfer to a new economy requiring skills based upon the demand for technology, information and services.

The old model of specialist versus generalist has also given way to a new model — the portfolio professional. The new professional must have a portfolio of three or more transferable skills in order to have viable opportunities for career growth.

The following is an overview of some of the hottest transferable skills for the portfolio professional and strategies for obtaining them:

### Analytical

The ability to quickly identify critical issues, to make decisions and solve problems, to outline criteria for assessing appropriate actions and outcomes, to create innovative solutions to complex problems — these analytical and critical thinking skills are essential for the success of professionals and managers. To build these skills, take courses which require comparative analysis and logic, such as Philosophy, Speech/Debate, Comparative Literature, and Law. Practice using analytical approaches by defending the viewpoint which is opposite yours, take a speech course which will give you this kind of opportunity. Seek the opinions of those who think differently or have a style which diverges from your own.

### Budget Management

Responsibility for a budget is a skill that is essential for work. If you aspire to be in management, you will need practical experience with even the smallest of budgets. You can gain this experience as a treasurer for a club or organization. It's a good way to get started. Seek positions that require budgeting abilities in this area.

### Writing

Writing is a highly valued skill. Business communication is an essential element of the business professional's portfolio. Particularly writing or grant proposals, technical or scientific jargon, and concepts in a compelling and clear manner and interpret events and ideas in virtually every field. Take courses in business communication, technical writing, and composition. Consider a career in writing. Prepare your written "voice." Preparation is essential. Any kind of writing project summary, a poem will help you develop your skill level.

### Fundraising

In austere economic times, fundraising is one surefire area of growth. For organizations and private industry, fundraising is a "magnet" for people who have the skills to jump right in — the ability to find people for money than to raise money. Coordinate or participate in local volunteer organizations (e.g., fund-raising camp, etc.). Take courses in



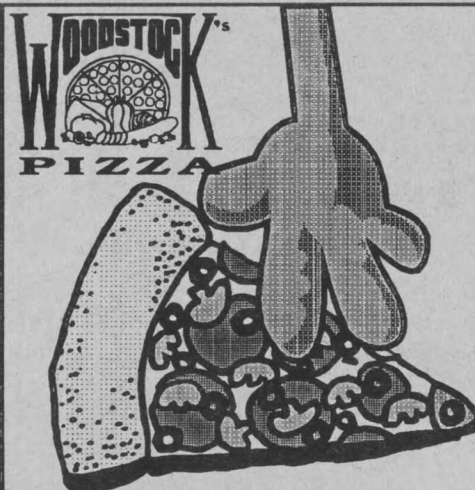
## BIG AND GETTING BIGGER

**J**oin the team that made Big Dog Sportswear nationwide leaders in the activewear, casual sportswear, and accessories market.

- Stay in Santa Barbara with professional growth.
- Fast growing retail—80 stores nationwide.
- Management & sales employment opportunities available.

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Hilary Carroll 805 965-6257  
or  
Gene Ogden 805 962-3930



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October Monthly Special



LARGE 16" Pizza  
Extra Cheese & Shrooms or Pepperoni

Now your probably asking yourself:

"Self" you say.  
"Why does that hand reaching for the pizza slice only have four fingers?"  
Answer: During Woodstock's Feeding Frenzy, those reaching for the last piece of a tasty Woodstock's pie have been know to draw back somewhat less than what they started with.

### The Secret of our Tasty Pie!

- ☛ Whole Wheat or White Crust
- ☛ Thick Zesty Sauce
- ☛ Mounds of Mozzarella
- ☛ Tons of Toppings
- ☛ Super Low Prices

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LARGE 16" 3-topping pizza  
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Not good with other offers; one coupon per pizza; exp. 10/31/95

**WOODSTOCK'S PIZZA** **\$2.00 off**  
LARGE 16" or Medium 12" Pizza with one or more toppings  
928 Emb. del Norte 986-6969  
Not good with other offers; one coupon per pizza; exp. 10/31/95



ent  
a budget is a key facet of managerial  
be in middle or upper level manage-  
practical experience and some semi-  
ses in this area. Getting hands on ex-  
e smallest budget is important. Acting  
club or organization is a fairly simple  
ck positions with increasing responsi-

valued skill because written commu-  
al element of organizational life, from  
ence, to corporate reports, to scho-  
proposals. The ability to transform  
c jargon into lay terms, to articulate  
ling and imaginative way, to analyze  
nd ideas is sought after by employers  
. Take courses in practical areas such  
cation, screenwriting, grantwritng or  
er a creative writing seminar to ex-  
oice." Practice, rewriting and analysis  
nd of writing — a club newsletter, a  
oem will develop your sensibility and

ustere economic times, development  
growth. Universities, non-profit orga-  
industry are all in need of "money  
have the capability of securing fund-  
or donors. The best way to gain these  
in — there's no better training in ask-  
than to simply start doing it on a small  
participate in a fundraiser for your  
nization (Girls Club, church, youth  
ourses in grantwriting and proposal

development.

**Leadership** Leadership encompasses more than supervision or management. Individuals who possess this skill can motivate others, and turn a group into a team with a shared vision and common goal. True leaders are interested in helping team members reach their full potential, because fostering growth and development is a win-win situation. Leadership is sometimes an innate talent, but can also be learned through observation, study and practice. Identify the leadership styles of those you admire. Observe which techniques are effective or ineffective and why. Seek out mentors and role models, join campus organizations and participate as a member and leader.

**Public Relations**

The ability to create visibility for your client organiza- tion, and to mold a public image are important commodi- ties. Public relations skills are multifaceted. Public rela- tions may involve the print and electronic media, graphic design, public speaking, or copy editing as tools for creat- ing an image. Holding a press conference, rebounding from the negative publicity of an industrial disaster, or turning an unknown into a household word — these skills are inva- luable to an employer.

**Internships as an avenue to skill development**

Pursuing an internship is advisable as a way to obtain any of these portfolio skills. Internships provide viable op- portunities for exploring a field to determine if it suits you. Not only will you develop marketable skills, you also have a network of professional contacts, a sound perspective of the field. Another very valuable aspect of interning is that you gain a better understanding of yourself within an orga- nizational context, for instance, whether you prefer a large established organization or a small growing firm, whether

you want to work on a team basis or independently. In summary, you will gain work content as well as career deci- sion making skills.

These resources can help if you are seeking a national or international internship.

*Internships 1995* Peterson's Guides, Inc. Princeton, New Jersey

Contains over 35,000 internship listings in the U.S. Fields include government, business, arts management, human services and more.

*Internships: Advertising, Marketing, Public Relations and Sales* 2nd ed. by Ronald Fry pub. The Career Press Hawthorne, N.J. 1990

This book provides an overview of opportunities in media related fields. Section one gives advice on strategies for choosing and landing an internship. Section two has list- ings by company, of summer and year round internships. *International Internships and Volunteer Programs* by Will Cantrell and Francine Moddero Worldwide Books 1992

This book provides a rich resource of training options for individuals who want to work in an international do- main. Most internships are volunteer or academic pro- grams with a field component.

*Summer Jobs Britain* 1993 editor Emily Hatchwell Peter- son's Guides, Inc.

The focus of this book is upon summer employment in camps, child care, and resorts. There is a section on vaca- tion traineeships encompassing international education, insurance, banking, and scientific research. Organizations include employers such as Barclays Bank. Unilever UK Holdings LTD, British Steel, and International Study Tours.

## CONSIDER A CAREER IN SALES

Wallace is a \$712 million company and a leader in the manufacture and distribution of products for solving information processing problems. Wallace is eager to attract graduates interested in a career with a short learning curve and a high earning potential.

As a Wallace Sales Rep., we'll prepare you for success with a comprehensive sales training program that will allow you to develop your own leads, service major accounts, and design products to solve customers' problems and increase their productivity.

If you have excellent business and interpersonal strengths, plus a college degree, preferably in Business, success may be waiting for you. We offer a guaranteed salary, unlimited commission potential, and the opportunity to move ahead into management or marketing.

To learn more about your future in sales, come to our Information Session on Monday, October 23rd in the Lobero Room, 5pm, UCEN. To interview on Tuesday, October 24th, please submit resume to Career Services or mail/FAX your resume to: Wallace, Attn: Chris Amrheim, 15315 Magnolia Blvd., Suite 110, Sherman Oaks, CA 91403. FAX: (818) 891-6898. EOE.



## Don't Vegetate! Participate!

# Come to the 11th Annual Activities Faire

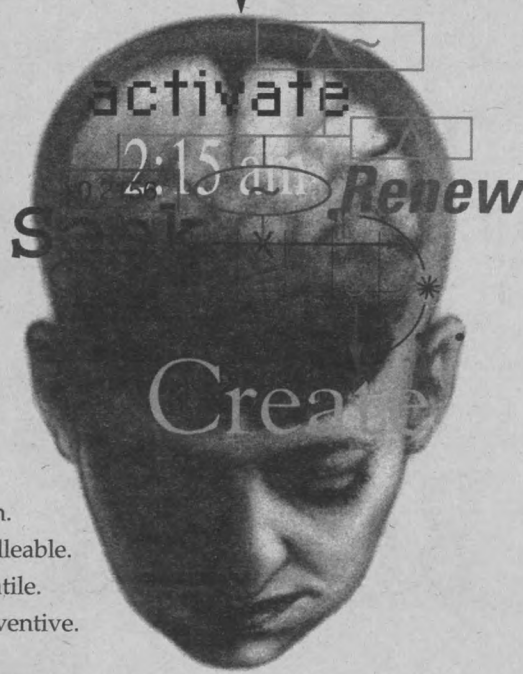
An event for UCSB clubs, departments, and organizations to gather in Storke Plaza for an informal "open house." Stop by and check out the multitude of involvement opportunities available to you at UCSB. There will be club and organization sign-ups, prize drawings, food, and lots more fun!

**Wednesday,  
October 18  
10am-3pm  
Storke Plaza**

Co-sponsored by Campus Activities Center and Orientation Programs



Open for business



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Sign up for interviews in the Career Center on October 23 & 24. Watch for announcements on information sessions later this month.

**ENGINEERING GRADUATES**

**ARE YOU READY FOR A CHALLENGE?**

For an opportunity of exceptional caliber, take a close look at Trimble. We make a point of finding the most talented individuals possible. That's why we're the world leader in the emerging commercial market for satellite-based wireless communication products for data and positioning applications using GPS (Global Positioning Systems).

Our products are sold worldwide for diverse applications including land and hydrographic survey; GIS data acquisition; military; general, corporate and commercial aviation; marine navigation; vehicle tracking and communications; and mobile GPS. The following are typical openings for Engineers graduating with a BS/MS in EE/CS/ME/IE.

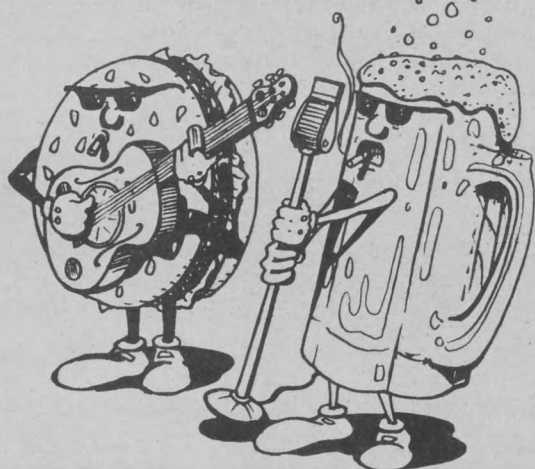
**Manufacturing • Firmware • Hardware  
Product Support • Software • Mechanical**

Stop by the Career Placement Center for more information on our upcoming campus info session and interview scheduled for October 30 & 31.

If you have the creativity, vision and desire to re-shape the status quo, then position yourself for a career at Trimble. If you miss our on-campus visit, you may also send your resume and a letter of interest to: Trimble, Attn: College Relations, P.O. Box 3642, Sunnyvale, CA 94088-3642. We are proud to be an equal opportunity employer.



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7PM-10PM  
**\$2.95 Woody Burgers w/Fries**  
**\$1.00 Drafts \$2.00 Micros**  
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presents... **Rubes** by Leigh Rubin  
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**Top 10 Reasons to Join Professional Organizations**

Ten top reasons to join professional organizations as a student:

10. A great way to find information about specific careers.
9. Gives you an opportunity to receive publications and information on research in the profession.
8. Information and opportunities to attend on seminars and professional development opportunities in your geographic area (great parties!).
7. A good way to network with current professionals in your field.
6. They provide up to date information on graduate schools and training programs that meet the needs and standards of the profession.
5. Potential source of information on scholarships and grants for continued study.
4. Membership dues for students are significantly less than for working professionals.
3. Provides you with an opportunity to obtain information on current legislation and how it will affect employment trends in your profession.
2. Creates a knowledge base about the profession from an insiders perspective.
1. Gives you information on criterion for acceptance in the profession plus valuable information on professional philosophy and standards.

For more information on Professional Organizations consult the *national Trade and Professional Associations of the United States Directory* located in the Career Resource Room of Counseling & Career Services.

**"Scholarship Search" Firms Generally Unsatisfactory**

You have seen their ads, "Billions in scholarship funds go unclaimed" or "Send \$65 and we will help you locate at least 10 sources of money for college." Now, fortunately for us, increased governmental concern is forcing many out of business.

Financial aid for college study is obviously a big business. Last year, aid from all sources totalled an estimated \$30.8 billion, or about half the total amount spent by students on their college education and considerable effort is expended to locate funding sources.

Recent years have seen a number of financial aid businesses enter the field, often via the franchise route. Most charge students a fee and many deliver only a modest service in return. In fact, those who have studied the field feel that several hours spent studying financial aid directories, found in most libraries or guidance offices, is far the best way to learn about programs.

But private financial aid firms exist, and their record has not been good. In New York City, the Better Business Bureau recently investigated 21 such firms and found only one with a satisfactory record (Date Search). Most of the firms failed to make it clear to students that they would have to apply directly to programs identified for them. Other firms did not honor their pledge to give refunds or savings bonds if scholarships were not obtained.

Academic Guidance Services had some 17,000 franchise holders nationwide, each of whom paid \$495 for the right to set up an affiliated financial aid service. When it went out of business recently it left the franchisees and thousands of students in the lurch. they lost the capacity for searching out scholarships when the main firm shut down.

The good news in the area is the fact that the College Board has just announced a computer program which will help students find awards from among 3,000 in its system. Of course, the smartest students will try to find less highly competed for awards, outside of this 3,000.

To repeat, the National Association of Student Financial Aid Administrators feels that the best source of information for students is their financial aid office or the public or school library where they can do their own research.

Reprinted from Career Opportunities, May-June, 1995.

**THE RETURN OF MP HOP TO UCSB**

**The Pharcyde**

**SOULS OF MISCHIEF**

**SATURDAY · NOVEMBER 18 · 8:30PM**

**AT THE UNIVERSITY CENTER**

TICKETS GO ON SALE TOMORROW AT 10:00 AM AT THE A.S. TICKET OFFICE (IN FRONT OF THE UCEN). OR CHARGE BY PHONE: 893-2064

ON SALE TOMORROW AT 10:00

## International Expo '95



(Top left) Keith Yazmir, Regional Director for CIEE work abroad program greets students at the International Expo.

(Lower left) Explore international internships through Counseling and Career Services.

## For Graduate Students Only

By Micael Kemp  
Coordinator, Employment Services  
Counseling and Career Services

Counseling and Career Services offers a special reference file service for graduate students and teaching credential candidates applying for positions in educational institutions. You can set up a reference file at Counseling and Career Services that includes a copy of your letters of recommendation and your vita. Every time you apply for a job at a school or educational institution, notify us and we'll send your file directly to the institution. There is a small fee to cover the cost of postage and handling, but this service saves you repeatedly asking your references to write letters of recommendation for every job to which you apply. It also ensures your letters arrive in a timely and well-organized fashion.

In addition to our reference file service, we have several free job posting resources that can aid you in finding educational job openings.

- We have the UCSB *JobsLine*, a phoneline system in which we list current job openings. Last year we listed more than 2000 jobs in grade schools, middle and high schools as well as colleges and universities. Student service, administrative and teaching positions are all included. (We

also have listings in fields other than education).

- We keep a series of binders where we post jobs listings mailed to us from various educational institution across the country. We receive listings every day, so check with us regularly to review new listings.
- We carry the *Chronicle of Higher Education* and other related journals that list job openings in education.

(NOTE: If you have access to the *World Wide Web*, you can preview on Monday the *Chronicle* want ads that will come out that Thursday. Their URL is "gopher://chronicle.merit.edu:70/11/.ads".)

If you have questions or want help with your vita or job search process, we provide individual career advising for graduate students. You can stop by the Drop In Desk in our Career Resources Room for answers to quick questions, or call 893-4411 to set up an appointment with a career advisor to talk in more depth. Dr. Debra Behrens specializes in advising graduate students. Please feel free to make an appointment with her or any other advisor you choose.

If you would like information on these or any other resources at Counseling and Career Services, please stop by the Education Employment desk or call (805) 893-4416.

## New Career Workshops for Fall '95

### Professional Schools: Are They For Me?

Tuesday, Nov. 7, 2-3 p.m., C&CS rm. 1109

In this workshop we will discuss the various professional degree programs and how they differ from academic graduate programs with regard to content, entrance requirements and career options.

### Business Careers For Liberal Arts Majors

Wednesday, Oct. 18, 12-1 p.m., C&CS rm, 1109

A noon hour discussion with liberal arts students who are interested in pursuing a business career.

### So You Want To Be A Writer?

Thursday, Nov. 16, 5-6:30 p.m., C&CS rm. 1109

The best way to become a writer may be to write. However, the best way to begin a career as a writer is to get published, which is quite a different matter.

This workshop will cover the business of breaking into print, the first step to a career in writing.

Note: This workshop will focus on popular writing not academic writing.

### Fulfilling Your Career Dream

Tuesday, Oct. 31, 12-1 p.m., C&CS rm. 1109

Wednesday, Nov. 8, 12-1 p.m., C&CS rm. 1109

A seminar designed to introduce creative approaches to identifying your career dream and individualized strategies for charting a course of action. Bring a notebook and pen or pencil. Participant limit — 25. Sign-ups in Career Resources.

Check our Fall workshop schedule available in the Career Resource Room for a complete list of career workshops.

### CAREER SUPPLEMENT Fall 1995

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# Teradyne

We're looking for world class graduates.

*We're an \$800 million electronics company that competes in the global market, working with the world's largest companies. We want talented, bright people with new ideas and the initiative to give those ideas a shot.*

**Is Teradyne right for you?  
Find out.**

**We will be on campus for our Information Session  
on Tuesday, October 24th at 5:30PM,  
Engineering #II Pavilion.**

**Scheduled interviews for December 1995 graduates  
will be held on Monday, October 30th for students  
with a degree in BSEE/ECE and MSEE/ECE.**

**Positions available include:**

**Applications Engineer**

Job responsibilities in this high-visibility position include supporting customer's use and application of Teradyne semiconductor test systems, test system integration and technical support for sales and marketing into the international marketplace.

**Digital Design Engineers**

Join us and become involved with high speed digital design at the gate array, PC board and system level.

**Analog Design Engineers**

Analog and Mixed Signal IC Design- Responsible for the design of analog and/or mixed-signal ASIC for use in setting timing delays, generating and measuring voltages and currents, or generating and measuring 3V/0.5nsec pulses.

**Pin Electronics Board Design**

Design and develop complex analog and mixed-signal boards which deliver sub-nanosecond pulses from our custom ASICs to our customers device under test.

**Analog Tools Expert**

Recommend, maintain and support purchased and in-house tools for analog and mixed signal IC and board design. Enhance the tool set as required.

**Analog Instrumentation Design**

Design and develop DSP based waveform generators and digitizers to enhance TERADYNE'S digital test systems.

For more information about Teradyne, we invite you to visit us at <http://www.teradyne.com>

**TERADYNE**

Equal Opportunity Employer

